

Doing business in the Netherlands

Find out what you need to know.



Are you doing business or are you considering doing business in the Netherlands? Accon International can tell you all about the tax rules, HR aspects and permit requirements you need to think about. We would be more than happy to provide on-point advisory services and help you advance your business, with a focus on the future.

Our advice? Come to the Netherlands and do business!

- The Netherlands is a world leader in a number of sectors
- The Netherlands has a favourable tax regime for foreign companies
- The Netherlands offers an attractive investment climate
- The Netherlands offers many highly educated, multilingual professionals



What Accon International has to offer

Accon International is a division of accon■avm, a Dutch consulting and accounting firm boasting more than 1,000 professionals who are experts in their respective fields.

Your accon■avm adviser:

- Speaks English and German
- Knows all about your particular sector
- Is well-versed in how to do business in the Netherlands
- Works in multidisciplinary teams: tax services, accounting, corporate finance, auditing, HR, payroll and legal services
- Has contacts with the Dutch Tax and Customs Administration

Large network of expertise

accon■avm is the only Dutch member firm of GMN International, an association of legally independent accounting firms. Thanks to this network, accon■avm has easy access to experts around the world if cross-border issues come up.

Additionally, international business partners can consult with accon■avm if they have clients who are interested in doing business in the Netherlands.

Checklist: Doing business in the Netherlands

You want to expand your business or tap a new market in the Netherlands. What important aspects do you need to consider, for instance when it comes to tax law, HR and payroll accounting, before taking the leap? Accon International has compiled a list of eight aspects for your consideration.

The Dutch tax system is a complex regime; there are dozens of tax allowances, exemptions and facilities to think about. But it also offers some great tax incentives and special schemes for foreign businesses. We can help you make the most of your options.

1 Corporate income tax return

One of the best-known taxes for businesses is corporate income tax. This is a tax liability on the profit your business generates. Be smart about your tax strategy and let us help you become as tax-efficient as possible.

2 Special facilities and schemes

The Dutch tax system also offers special facilities and schemes for foreign businesses and investors.

Some examples:

- 30% ruling for expats
- Rulings: advance pricing agreement and advance tax ruling
- Statement showing in which country social security contributions are due (A1 statement)
- Profit-sharing
- Intercompany pricing
- Motor vehicle tax on company cars
- Tax representation for VAT purposes

3 VAT

The VAT rules in the Netherlands seem a lot simpler than they actually are. There are many intricacies, especially when a business engages in cross-border activities. When do which VAT rules apply? In what country is VAT due? What are the rules for an international webshop? How to secure a refund of foreign VAT? Avoid any unwelcome surprises and let us advise you on VAT issues.

4 Reverse charge mechanism

If you receive goods from outside the European Union in the Netherlands on a regular basis, you can request to apply the reverse charge mechanism under Section 23 of the Dutch Turnover Tax Act. If your request is granted, you will be permitted to declare the VAT on the imported goods in your periodic VAT return rather than having to pay it to customs upon import. This is advantageous for your cash flow position.

If your company is not based in the Netherlands, **aconnavm** offers you the option of acting as your tax representative for VAT purposes. We would be happy to tell you more about tax representation.

5 Transfer Pricing

If you do business in the Netherlands, you are required to observe the international transfer pricing requirements. These requirements are based on the arm's length principle, meaning that transactions must be conducted at the same conditions that would have applied between unrelated parties. If your transfer pricing policy has been well thought through, you will always be able to make a case for your transfer pricing methods.

6 Country-by-Country Reporting

If your company is a member of a multinational group with a consolidated worldwide revenue of € 50 million or more, you will be required to include additional transfer pricing documentation in your accounting records, such as a group file and a local file. Multinationals with a worldwide revenue of € 750 million or more are expected to submit a country-by-country report. The structure of this report is highly regimented; we know all the ins and outs, and can help you put the report together.



7 Advance pricing agreement and advance tax ruling

In the Netherlands, taxpayers can enter into a ruling with the Dutch Tax and Customs Administration to obtain certainty in advance about the application of tax schemes to their business. There are two types of rulings: an advance pricing agreement and an advance tax ruling. We can help you apply for and negotiate a ruling.

8 International payroll and staff secondments

If you plan to second staff to, or create a presence in, the Netherlands, any of your staff who come under Dutch law will be governed by requirements in such areas as payroll processing, registration, tax remittances and employer-related issues.

Tip: Accon International's Employer Service

You might want to outsource some or all of your HR processes to Accon International's Employer Service. We will communicate with you in English or German. The services we can provide include:

- Applying for payroll tax ID numbers
- Submitting payroll tax statements
- Drafting health and safety contracts
- Processing sickness and occupational disability reports
- Drafting employment contracts and employer's statements
- Putting together a pay and benefits package
- Applying a salary split
- Taking care of all your payroll accounts
- Requesting quotations for a sick pay policy

About accon■avm adviseurs en accountants

accon■avm advisers are always on hand. They show personal involvement, offer expert advice, demonstrate entrepreneurial spirit and have a keen eye for innovation. By being who they are, they broaden your scope for doing business. This is how we can help you grow your company, with a focus on the future.

Take the leap and start doing business in the Netherlands

Please do not hesitate to send an email to international@acconavm.nl or call 0031 318 – 559 559 if you want to find out what Accon International can do for you. Our experts would be happy to answer any questions you may have in English, German or Dutch.

Newsletter

Several times a year accon■avm sends an international newsletter. It offers interesting and up-to-date articles about the changes taking place in Dutch legislation and how they could affect your business. Would you like to receive this newsletter? Please subscribe on our website: <https://acconavm.com>

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